

Home selling process with



Meet
with your
Macdonald Realty Agents
Niels Madsen & David Langlois



Professional consultation & agreement to list property

Enter into agency relationship

Sign Multiple Listing Contract

- Schedule A
- Data Input Form
- Property Disclosure Statement
- Working with a REALTOR® brochure
- FINTRAC form

Implement Marketing Plan

Advice to optimize showings

Network

(Company Announcement, Agent Open House or Office Tour)

Public

(Signage, Open Houses, Marketing Materials and Advertising)

Online

(MLS.ca, REALTOR.ca, RealtyLink.org / VREB.com
macrealty.com and madsenlanglois.com)

Showing to prospective buyers & agents

Presentation of Offers

Your Agent **Advises** how to negotiate an offer that is best for you!

Agent liaises with buyer/agent to satisfy subject clauses

Inspection and/or appraisal

Accept offer likely with subject clauses

Negotiations

SOLD

Subjects removed

SOLD sign is put up!

Arrange for movers, cancellation of utilities, insurance, forwarding of mail, etc...

Complete closing documents and title transfer with lawyer or notary

Completion Date

Receive funds from sale of your home

Possession Date
Agent delivers keys to the buyer

