# Home buying process with



# Meet with your Macdonald Realty Agents

Macdonald Realty Agents Niels Madsen & David Langlois



### Enter into agency relationship



Buyer Agency Acknowledgement Form

Buyer's Exclusive Agency Agreement

Working with a REALTOR® brochure

Tour properties together

# Analyze your wants

your wants & needs with your agent Determine your purchasing power with mortgage pre-approval

## Yes!

We found your dream home.

What's next?

#### Decide

key elements of your offer (price, deposit amount, dates & subject clauses) Have your agent Prepare your offer (Legal Contract of

Purchase and Sale)

Agent Presents & Negotiates your offer

# Exciting day!

Remove subject clauses & submit deposit cheque

# Conduct due diligence:

- □ Inspection
- ☐ Title search
- Property Disclosure Statement
- Environmental
- ☐ Home and Fire Insurance to ensure Financing

☐ Review Strata documents (for condos & townhomes)

Form B

Strata Minutes & By-laws Financial Statements

Engineers' Reports

Registered Strata Plan

Depreciation Report

#### Select

a lawyer or notary to complete closing documents

Arrange for insurance on your new home Make moving arrangements

# **Completion** date

Money & title are exchanged on your behalf

Possession date!

The work is done, so you can **just go home!**